

# 5 Ways Construction Technology Can Improve Your Safety Performance

[ Article originally appeared in [www.constructconnect.com](http://www.constructconnect.com) ]

By Ed Williams

Globally, the construction industry is home to maximum workplace injuries and fatalities. This is why promoting a safety culture in your construction business is of great significance. But introducing a safety culture can't happen overnight. Hence, it's not surprising that safety is at the disposal of everyone's minds, regardless of your location.

This is why companies are moving from paper-based safety approaches to digital platforms. Today, cloud-based mobile applications and various other platforms have transformed every aspect of humans, and the construction sector is not an exception.

In this blog, let's explore how companies are using technology to enhance safety on construction sites worldwide.

## Digitalize Your Safety Processes

When you digitalize safety processes, driving your construction company's safety culture becomes easier. Several renowned construction businesses are now saying goodbye to the thousands of paper-based documents, forms, checklists, and reports that literally give headaches while in compliance.

But with digitalization, saving time and money, allowing teams to be productive, and, importantly, demonstrating your organization's ongoing commitment to construction site safety becomes quite seamless.

For example, Permits to Work (PTWs), it is usually required for high-risk tasks and work activities such as lifting operations, hot works, working at heights, demolition, blasting, and working in confined spaces. This is a formal process and compulsory as per the statutory authorities.

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## This Women's History Month, California Small Business Group Calls on Congress to Reauthorize Women's Business Center Program

In commemoration of Women's History Month, CAMEO, California's statewide micro-business network and leading voice for businesses with one to five employees, is urging Congress to pass the Women's Business Centers Improvement Act (H.R. 6441), which was introduced in the U.S. House of Representatives by Rep. Sharice Davids (D-Kan.) and Rep. Claudia Tenney (R-N.Y.). The legislation would reauthorize the Women's Business Center program, increase the program's funding authorization level from \$18 million annually to \$31.5 million, and increase the cap on grants to individual centers.

First established in 1988, the Women's Business Center program supports a national network of entrepreneurship centers providing free and low-cost counseling and training to more than 150,000 women entrepreneurs per year. Approximately 21% of small businesses in the United

States are majority women-owned and this bill would help support the expansion of women-owned businesses in California and across the nation. Research shows women and especially women of color are leading a pandemic-era small business boom – with new business applications up 30% compared to before the pandemic. To overcome systemic barriers to success, these entrepreneurs need the resources that Women's Business Centers provide.

“Passing this legislation would be a big step in creating a more equitable small business environment for women entrepreneurs — especially for those that come from underserved communities and traditionally don't have ready access to the knowledge, financial tools and business networks they need to advance their businesses.”

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## California travel industry needs boost to fully recover, restore workforce

[ Article originally appeared in <https://calmatters.org> ]

By Joe D'Alessandro, CalMatters

California's tourism economy has made significant strides toward recovery amid devastating disruption and huge job losses over the past two years.

The Legislature and Gov. Gavin Newsom last year wisely agreed to spend \$95 million for tourism marketing programs to jump-start the economy. It was the first time since the aftermath of 9/11 two decades ago that state taxpayer funds supplemented the tourism industry's contribution to marketing the state as a tourism destination.

That investment has been key to survival during an unprecedented period. But the travel and hospitality industry still faces daunting challenges – particularly in San Francisco, Los Angeles, Orange County and San Diego – and the industry needs another lifeline to continue the recovery and make our tourism economy whole. Legislators should approve the \$45 million Newsom's budget proposes to maintain domestic marketing programs that have proved successful.

Tourism marketing works. Last year, it inspired leisure travelers from California and throughout the United States who felt safe to travel responsibly in the Golden State.

A preliminary report Dean Runyan Associates prepared for Visit California shows visitor spending reached \$97.4 billion in 2021, up 50% from 2020. Employment and visitor-generated tax revenue also rose last year.

Still, what visitors spent in 2021 amounted to just two-thirds of the record \$144.9 billion reported in 2019, before the COVID-19 pandemic set in. Similarly, 2021 employment levels in the California tourism industry remained only about three-fourths of the 1.2 million workers recorded in 2019.

Recovery in urban centers, where the largest percentage of tourism jobs exist, still lags. Cities disproportionately depend on large meetings and events to generate tourism spending and drive employment. California's meeting market was unable to operate for most of 2020 and into 2021 and has been slow to return.

In February, Visit California held its annual travel conference at the Hilton San Francisco Union Square. It marked the first time in nearly two years that dozens of food and beverage staff at the hotel had been asked to work.

Hotel data from STR Inc. further illustrate the divide: Room revenue in California's rural and outdoor recreation areas exceeded that of 2019's record year. The four gateway cities, however, fell significantly short. In San Fran-

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## WORKFORCE DEVELOPMENT

# California's Economic Recovery & Job Growth Outpaced the Nation's, Continues to Create Tens of Thousands of Jobs Every Month

[ Article originally appeared in [www.gov.ca.gov](http://www.gov.ca.gov) ]

Governor Gavin Newsom issued the following statement regarding today's jobs report showing that California had a stronger economic recovery than previously estimated, outpacing the nation's rate of job creation last year and adding 53,600 jobs in January:

"California's economic recovery last year was unprecedented, creating over 1.17 million jobs and running far ahead of the nation's job growth. Our approach has been to follow the science while sup-

porting those hardest hit by the pandemic, and it not only saved tens of thousands of lives – it got our state back to work faster and better than the rest of the country. These figures represent real paychecks in people's hands, but we know that there's more work to do – we're committed to building on this progress."

- Updated data shows that California outpaced the rest of the nation in year-over job gains, with the state posting a 7.4 percent increase in jobs compared to the national job increase of 4.6 percent for the same time period.

- The benchmarked data shows the state's job recovery so far is much stronger than first estimated, now regaining 2,261,100 of the 2,758,900 jobs lost in March and April 2020 due to the COVID-19 pandemic, approximately 82 percent.
- December's unemployment rate was revised down 0.7 percentage points to 5.8 percent due to updated benchmarking figures that showed an increase of 248,200 jobs for that month.
- California's employers added 53,600 non-farm payroll jobs to the economy in January

2022, and a total of 1,177,800 nonfarm jobs over the year.

- Eight of California's 11 industry sectors gained jobs in January, with Trade, Transportation, and Utilities (+26,600) posting the largest gain, primarily within the General Freight Trucking industry subsector.

**SOURCE:** <https://www.gov.ca.gov/2022/03/11/californias-economic-recovery-job-growth-outpaced-the-nations-continues-to-create-tens-of-thousands-of-jobs-every-month/>



## VETERANS CORNER

# Why the Construction Industry Needs Veterans

[ Article originally appeared in [www.nccer.org](http://www.nccer.org) ]

By Rose Morrison

### 1. They Have Strong Leadership Skills

The military uses a hierarchical system, so those moving up learn what it takes to lead a team. Veterans use communication skills to inspire people to reach a common goal and make quick decisions under pressure.

Veterans also don't give up easily since they are used to high stakes. The building industry needs leaders to ensure projects are completed on time. In fact, 17.4% of veterans work in management, business or financial operations.

### 2. They Are Excellent Team Players

Everyone in the armed forces knows their role and works together. Veterans understand how to take orders and make sacrifices for the common good. They also used to work with diverse groups of people and are more open to trusting others.

These skills are essential in the construction business. To build a stable property, contractors need to be on the same page.

### 3. They Can Adapt Quickly

Service in the military can be unpredictable, so veterans have learned to be more flexible. They can handle sudden changes and pick up new information quickly. In fact, adaptability is one of the top skills companies need the most.

Businesses are rapidly evolving thanks to new technology. Artificial Intelligence (AI) is gaining momentum in the construction industry, and it can help project managers efficiently plan and schedule tasks.

Flexibility is also critical in this field since projects often shift direction. For example, contractors might need to reorder materials due to changing client expectations.

### 4. They Are Self-Motivated

Veterans are accustomed to exercising high levels of discipline during drills. Everyone needs to hold themselves accountable for missions to be successful. In addition, veterans require less supervision and will see a project through.

They might even find creative solutions to problems. Also, their determination could inspire other crew members to work harder. Having

self-discipline is an important trait when dealing with tight deadlines.

### 5. They Are Reliable

Veterans understand their actions impact others. With this mindset, they are better at taking accountability. When unexpected situations arise, they may be more likely to own their mistakes.

Another reason veterans are assets to employers is they understand commitment. Many veterans work for longer periods despite the challenges. For example, a person has to serve 20 years to receive their veteran status by the National Guard.

### 6. They Have Good Organization Skills

Many business procedures involve careful planning and workload management. When constructing a property, there are multiple moving parts. Managers need to order supplies, meet with clients and create the design blueprints. Likewise, veterans are used to thinking strategically when planning for missions.

They are also good at building relationships since they work in a team environment. Being personable is essential when working with vendors, clients and other crew members.

### 7. They Have a Task-Oriented Mindset

The construction industry and the military have things in common. In the army, members of the military prepare for their assignments regardless of the obstacles. In construction, this is a necessary mindset to have. Contractors should focus on the goal and anticipate issues, such as budget restrictions.

A construction site runs smoothly when everyone is working toward completing the project. So, veterans will thrive in this type of environment, as opposed to a more corporate setting.

### 8. They Know How to Operate Heavy Machinery

Veterans are used to working with advanced machineries, such as bulldozers or cranes. This equipment is also used in construction to prepare the foundation for a new home. A veteran's knowledge of operating and maintenance procedures is a valuable asset. Regular upkeep of machinery allows it to last longer and reduces long-term expenses. Plus, veterans already understand the safety precautions and their importance.

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# ACCESS TO CAPITAL - READY TO GROW YOUR BUSINESS?

## Small Business Financing is Hard: Here's How It's Getting Easier

[ Article originally appeared in [www.nav.com](http://www.nav.com) ]

By Nick Guerrieri

“It was so quick and easy, I was honestly shocked,” says Lolita Carrico, CEO of Forward Media & Marketing in Santa Monica CA, of her recent experience getting financing through Nav’s instant financing offer. “To my ultimate surprise, we were funded the very next day,” she marvels.

With the introduction of instant financing, Nav has dramatically streamlined the ability for business owners like Lolita to access capital. Nav has partnered with Enova SMB to offer instant lines of credit for qualified customers with funds available as soon as the next business day.\* Nav customers can quickly and easily compare this offer alongside multiple financing options to find the right financing for their business.

### Financing For Growth

Business is booming for Carrico’s marketing agency, and she needed a line of credit so she could hire staff to serve more clients.

Her past experiences looking for financing had left her frustrated. “Most lenders seem to pull a

bait and switch and also make you jump through hoops to get funded,” she explains. But this was different. “Since it came from Nav and I trust the brand, I opened the email and decided to look at the offer. The application was quick and easy, the rate was good, and it was a true line of credit.”

Aimee Danchise, COO of Inklings Baby is another business owner who has recently found her business facing serious growing pains. Orders are coming in, and she needs cash to fulfill them. But her business doesn’t fit into the traditional bank loan model, making it hard to find the financing she needs to keep up with demand. It’s a “chicken or egg situation,” she says.

Inklings Baby, based in Randolph, New Jersey is a majority women, part LGBTQ-owned brand that creates colorful, quirky baby toys and infant novels based on imaginary friends. Customers have placed large purchase orders, but the business needs cash to pay for inventory.

“In a product-based business, there is a long lag time between paying the factory for the inventory and receiving payment from your customer, especially if the terms are net 60,” she explains. “We needed financing to fill in that gap so that we could meet ship windows.”

Aimiee took advantage of her instant financing option Nav recently launched with Enova, one of their over 50 lending partners. “I was able to research the different finance companies and products available and easily compare the numbers to see the effect on our bottom line,” she says. “When it was time to move forward, I felt confident and was extremely happy with the clear communication and quick turn around.”

### Fixing the Financing Puzzle

These business owners’ challenges getting capital are not unique. It has historically been confusing, frustrating and time-consuming for small business owners to get financing. There’s uncertainty every step of the way in the long application process and wait times, from finding the right type of loan, to choosing the right lender, to understanding what is required to get approved.

That uncertainty stops some business owners from even applying for a small business loan. Consider that nearly half (47%) of business owners responding to the Fed’s 2021 Small Business Credit Survey did not apply for financing even though they needed the funds.

Imagine a different way. One in which the business owner is in control of their information, can

find out quickly what offers they may qualify for, and can then confidently choose the right loan for their small business.

That’s what Nav does. We have helped more than 1.4 million small businesses access the best financing options available to them based on their real business data – the same data lenders will look at to determine your qualifications. Now with an instant financing offer for qualified customers, Nav has made the process the easiest and fastest it can be.

Small business loan approval rates are typically between 16-18%. By creating transparency and allowing businesses to compare the options for which they may qualify before they even apply, approval rates can be dramatically higher. Nav is the only platform that combines customer business data with its network of lender relationships, to provide access to instant financing, making it easier than ever for qualified small businesses to get the capital they need.

### One Stop Loan Shopping

Through the partnership with Nav, Headway Capital is offering lines of credit with instant ap-

■ Continued on page 4



## CALIFORNIA SUB-BID REQUEST ADS



Is requesting quotes from certified and qualified **Small Business, Small Disadvantaged Business, Women-Owned Small Business, Veteran-Owned Small Business, Service-Disabled Veteran-Owned Small Business** Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

### SUBS/SERVICE PROVIDERS

Aggregate and Rock Delivery, Asphalt Paving, Erosion Control, Import/Export Trucking, Quality Control Testing, Site Security, Street Sweeping, Temporary Fencing, Traffic Control

### SUPPLIERS

Aggregate, Cranes, Equipment Rental, Portable Restrooms, Office Trailers, Rip Rap, Tree Purchases

**Lower American River (LAR) Contract 2: Sites 2-2 and 2-3 / P2 #456852, Sacramento County, CA**

Solicitation No. W9123822B0006

**REVISED BID DATE: March 21, 2022 at 9:00 a.m.**

All Quotes Due Prior

**Sukut Construction, LLC**

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Matt Williams

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: [estimating@sukut.com](mailto:estimating@sukut.com)

Small Business	15%
Small Disadvantaged Business	5%
Women-Owned Small Business	5%
HUBZone Small Business	3%
Veteran-Owned Small Business	3%
Service-Disabled Veteran-Owned Small Business	3%

Plans/specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers’ comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut’s Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Matt Williams at Sukut Construction for assistance in responding to this solicitation.

Sukut Construction’s listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor’s conditions or exceptions included with Subcontractor’s price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

**Sukut Construction, LLC An Equal Opportunity Employer**

### Arcadis U.S., Inc.

Contact: Sharon Papantonio,  
Pursuit & Proposal Specialist  
[sharon.papantonio@arcadis.com](mailto:sharon.papantonio@arcadis.com)  
914-641-2938

REQUEST FOR DBE, MBE, WBE and OBE who meet the criteria outlined in Title 40 CFR Part 33 Participation by Disadvantaged Business Enterprises in United States Environmental Protection Agency Programs for the following project: City of Oceanside, CA - Water Utilities Department – Owner Consultant for the Progressive Design-Build of the Oceanside Mesa Garrison Sewer Force Main, El Corazon Lift Station, Mission Ave Lift Station Force Main Replacement, and Land Outfall Replacement, due April 11, 2022 by 4:00PM (PDT). **PLEASE RESPOND ASAP and no later than Tuesday, April 5, 2022.**

Arcadis U.S., Inc. is currently seeking qualifications for the following services: Survey; Geotechnical; Structural; Special Inspection and Material Testing; NACE Level 3 QA Inspections; Electrical and Instrumentation and Controls Quality Assurance / Inspection; Quality Assurance for Environmental Bio, Cultural and Paleo Monitoring; Trenchless Technology / Tunneling; Labor Compliance; Public Relations; Permitting / CEQA; Grant Funding. Please email a Letter of Interest stating the interested service(s), brief qualifications, and no more than two resumes per service demonstrating that you meet all of the required qualifications specified in the RFP for the services referenced above, and a copy of your DBE/MBE/WBE certification, if applicable.

RFP available upon request or may be downloaded by visiting City of Oceanside’s website.

### EVRA Construction, Inc.

We are requesting bid quotations from all subcontractors and suppliers and **DVBE** Subcontractors/Suppliers for the following

#### McKinley Elementary School Site Improvements project,

1025 14th St, San Francisco, CA 94114

**Bid Date: 03/31/2022 @ 11:00 am.**

Please fax or e-mail us your Bid proposal at least 2 hours prior to the Bid Opening.

Please note: all Subs above \$150,000 might require bonds.

#### EVRA Construction, Inc.

2227-26th Ave, San Francisco, CA 94116.

Estimator: Alex Yunak

Phone: 415-467-1336; Fax: 415-467-1356

e-mail: [alex@evraconstruction.com](mailto:alex@evraconstruction.com)

### EVRA Construction, Inc.

We are requesting bid quotations from all subcontractors and suppliers and **DVBE** Subcontractors/Suppliers for the following

#### Mission Education Center Building Envelope project,

1670 Noe St, San Francisco, CA 94131

**Bid Date: 03/28/2022- @ 2:00 pm.**

Please fax or e-mail us your Bid proposal at least 2 hours prior to the Bid Opening.

Please note: all Subs above \$150,000 might require bonds.

#### EVRA Construction, Inc.

2227-26th Ave, San Francisco, CA 94116.

Estimator: Alex Yunak

Phone: 415-467-1336; Fax: 415-467-1356

e-mail: [alex@evraconstruction.com](mailto:alex@evraconstruction.com)



# CALIFORNIA SUB-BID REQUEST ADS

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
ESTIMATOR: **JAMES YACKLEY**  
An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

### RESURFACING OF PORTIONS OF VARIOUS ROADWAYS IN THE CASTRO VALLEY AREA OF ALAMEDA COUNTY

Specification No. 2433  
MBE Goal - 15% / WBE Goal - 5%

OWNER: COUNTY OF ALAMEDA  
951 Turner Court, Room 300, Hayward, CA 94545  
**BID DATE: MARCH 22ND, 2022 @ 2:00 P.M.**

DGC is soliciting quotations from certified Minority Business Enterprises and Women Owned Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**ADJUST IRON, COLD PLANE, ELECTRICAL, EROSION CONTROL, FABRIC/GEOSYNTHETIC PAVEMENT INTERLAYER, ROADSIDE SIGNS, STRIPING, SURVEY/STAKING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREP, TRAFFIC CONTROL SYSTEMS, TRUCKING, WATER TRUCKS, WATERPROOFING, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL, ASPHALT BINDER.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from our dropbox:

[https://www.dropbox.com/sh/5rvdc1bwfbasg9/AAB-brd0ba51\\_kn3GtAESfBUoa?dl=0](https://www.dropbox.com/sh/5rvdc1bwfbasg9/AAB-brd0ba51_kn3GtAESfBUoa?dl=0)

Or from the Owner's site [www.ipdservices.com/clients/eastbay/?ALCO](http://www.ipdservices.com/clients/eastbay/?ALCO) or by contacting Central Blue Print at 17132 East 14th Street, Hayward, CA 94541 (510-276-3375), East Bay Blue Print and Supply at 1745 14th Avenue, Oakland, CA 94606 (510-261-2990), or Custom Blue Print, 1944 Mt. Diablo Boulevard, Walnut Creek, CA 94596 (925-932-3113).

Fax your bid to (925) 803-4263 or email to [dgcestimating@desilvagates.com](mailto:dgcestimating@desilvagates.com) to the attention of Estimator James Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/Public-Works.html](http://www.dir.ca.gov/Public-Works/Public-Works.html)

If you need MBE/WBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the MBE/WBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVALING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
ESTIMATOR: **JIM YACKLEY**  
An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

### THE RESURFACING OF PORTIONS OF VARIOUS ROADWAYS IN THE EAST COUNTY AREA OF ALAMEDA COUNTY, CALIFORNIA

Specification No. 2434, Minority/Women-Owned Business Enterprise Goal Assigned is 15% MBE and 5%WBE

OWNER: COUNTY OF ALAMEDA  
951 Turner Court, Room 300, Hayward, CA 94545  
**BID DATE: MARCH 22, 2022 @ 2:00 P.M.**

We hereby encourage responsible participation of local Minority/Woman-Owned Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

**ADJUST IRON, COLD PLANE, ELECTRICAL, FABRIC/GEOSYNTHETIC PAVEMENT INTERLAYER, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TRAFFIC CONTROL SYSTEMS, TRUCKING, WATER TRUCKS, STREET SWEEPING, SHOULDER BACKING, HOT MIX ASPHALT (TYPE A) MATERIAL, ASPHALT BINDER.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA and 3855 North Freeway

Boulevard, Suite 100, Sacramento, CA or at your local Builders Exchange, or reviewed and downloaded from the dropbox site at [https://www.dropbox.com/sh/5rvdc1bwfbasg9/AAB-brd0ba51\\_kn3GtAESfBUoa?dl=0](https://www.dropbox.com/sh/5rvdc1bwfbasg9/AAB-brd0ba51_kn3GtAESfBUoa?dl=0) or from the Owner's site at [www.ipdservices.com/clients/eastbay/?ALCO](http://www.ipdservices.com/clients/eastbay/?ALCO)

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/Public-Works.html](http://www.dir.ca.gov/Public-Works/Public-Works.html)

If you need M/WBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the M/WBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVALING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

## DESILVA GATES CONSTRUCTION

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Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
ESTIMATOR: **JAMES YACKLEY**  
An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

### THE RESURFACING OF PORTIONS OF VARIOUS ROADWAYS IN THE EDEN AREA OF ALAMEDA COUNTY

Specification No. 2435  
MBE Goal - 15% / WBE Goal - 5%

OWNER: COUNTY OF ALAMEDA  
951 Turner Court, Room 300, Hayward, CA 94545  
**BID DATE: MARCH 22ND, 2022 @ 2:00 P.M.**

DGC is soliciting quotations from certified Minority Business Enterprises and Women Owned Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**Adjust Iron, Cold Plane, Erosion Control, Fabric/Geosynthetic Pavement Interlayer, Striping, Survey/Staking, SWPPP Prep/ Water Pollution, Control Plan Prepare, Traffic Control Systems, Trucking, Water Trucks, Street Sweeping, Hot Mix Asphalt (Type A) Material, and Asphalt binder.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from our dropbox:

[https://www.dropbox.com/sh/5rvdc1bwfbasg9/AAB-brd0ba51\\_kn3GtAESfBUoa?dl=0](https://www.dropbox.com/sh/5rvdc1bwfbasg9/AAB-brd0ba51_kn3GtAESfBUoa?dl=0)

Or from the Owner's site [www.ipdservices.com/clients/eastbay/?ALCO](http://www.ipdservices.com/clients/eastbay/?ALCO) or by contacting Central Blue Print at 17132 East 14th Street, Hayward, CA 94541 (510-276-3375), East Bay Blue Print and Supply at 1745 14th Avenue, Oakland, CA 94606 (510-261-2990), or Custom Blue Print, 1944 Mt. Diablo Boulevard, Walnut Creek, CA 94596 (925-932-3113).

Fax your bid to (925) 803-4263 or email to [dgcestimating@desilvagates.com](mailto:dgcestimating@desilvagates.com) to the attention of Estimator James Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/Public-Works.html](http://www.dir.ca.gov/Public-Works/Public-Works.html)

If you need MBE/WBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the MBE/WBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVALING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

### CAHILL CONTRACTORS LLC requests bids from Certified SBE Subcontractors and Suppliers for the following select trades ONLY:

Exterior Building Maintenance (Design Build)  
Elevators (Design Assist)  
Fire Sprinkler (Design Build)  
Tower Crane  
Personnel Hoist

### KELSEY CIVIC CENTER 50% CD EARLY BID FOR SELECT TRADES ONLY

This is an SFCMD project with construction workforce and prevailing wage requirements.

**BID DATE: 4/8/22 @ 2PM**

**Voluntary Virtual Pre-Bid Meeting:**  
3/23/22 @ 10AM

**BID DOCUMENTS:** Please contact Wendy for access to documents on BuildingConnected.

**CONTACT:** Wendy Kirton at  
[estimating@cahill-sf.com](mailto:estimating@cahill-sf.com), (415) 677-0611.

### CAHILL CONTRACTORS LLC requests bids from Certified SBE Subcontractors and Suppliers for the select trade ONLY:

Design Build Drill Displacement Columns(DDC)  
& Piles

**730 STANYAN – EARLY TRADE**  
730 Stanyan Street, San Francisco, CA 94117

This is an SFCMD project with construction workforce and prevailing wage requirements.

**BID DATE: 3/24/22 @ 2PM**

**Voluntary Pre-Bid Meeting:**  
3/10/22 @ 10AM

**BID DOCUMENTS:** Please contact Wendy for access to documents on BuildingConnected.

**CONTACT:** Wendy Kirton at  
[estimating@cahill-sf.com](mailto:estimating@cahill-sf.com), (415) 677-0611.

## This Women's History Month, California Small Business Group Calls on Congress to Reauthorize Women's Business Center Program

Continued from page 1

says CAMEO CEO Carolina Martinez. "Re-authorizing and strengthening WBCs will also make way for a more equitable economic recovery from the challenges of the ongoing Covid-19 pandemic."

CAMEO also supports increased funding for federal programs like the Small Business Development Centers (SBDC), which provide counseling and training to small businesses, as well as SCORE — the largest network of volunteer business mentors and resource partner of the Small Business Administration. These programs are instrumental in providing entrepreneurs with the accessible resources they need to start and expand their businesses.

### About CAMEO

CAMEO is California's statewide micro-business network made up of over 300 organizations, agencies, and individuals dedicated to furthering Micro-Business development in California with small and micro-business financing such as loans and credit, technical assistance and business management training. Annually, CAMEO members serve about 84,000 very small businesses with training, business and credit assistance and loans. These firms — largely start-ups with less than six employees — support or create 101,000 new jobs in California and generate a total of \$7.5 billion in economic activity.

Visit [www.sbeinc.com](http://www.sbeinc.com) to  
download the latest  
SBE Newspaper and  
Newsletter



SMALL  
**BUSINESS**  
EXCHANGE

## Small Business Financing is Hard: Here's How It's Getting Easier

Continued from page 3

proval to qualified small business owners within their Nav account.

Nav uses real business data to help business owners compare the best options across a variety of financing offers including lines of credit, business credit cards and term loans. Customer financing recommendations are based on the lender's eligibility criteria, including revenues, time in business, and credit. Using Nav to identify offers does not impact the business owner's credit scores.

Nav's goal is to make it fast and easy for business owners to find financing, as well as other solutions, with confidence. "As a busy small business owner, I don't have time for multiple requests and tons of paperwork to ultimately get less than I need or terms and rates that aren't desirable," says Carrico.

Now that she has the financing she needs, she can get back to doing what she does best: helping her and her clients' businesses grow.

\*Financing is subject to execution and acceptance of the required line of credit agreement.

**SOURCE:** <https://www.nav.com/blog/small-business-financing-is-hard-heres-how-its-getting-easier-1254447/>



# CALIFORNIA SUB-BID REQUEST ADS



**REQUEST FOR QUALIFICATION (RFQ) and RFQ's FROM LBABE/LIABE/SBE/VSBE**  
RFQ Period: March 15th, 2022 – March 29th, 2022

Turner Construction Company (Turner) is seeking RFQs for the following Trade Packages for:  
**Oakland International Airport  
T2 Security Upgrades**  
Approximate Construction Value: \$5,000,000  
Owner: Port of Oakland

The project scope includes a renovation of the existing T2 security exit from the sterile side to landside baggage claim location and incorporating a new Exit Lane Breach Control system as the main control of the exit pathway. Minor demolition of existing partitions and doors to accommodate construction of a new aluminum and glass enclosure with secured swinging and telescoping doors at levels one and two, respectively. The scope also includes all electrical, low voltage, security camera, access control, fire alarm, and fire protection infrastructure necessary for the new security passage. Additionally, scope includes incorporating new Amber box Gunshot Detection systems at the Oakland International Airport.

Only those Subcontractors who meet pre-qualification criteria and are deemed pre-qualified to perform work on their respective trades will be invited to submit a bid. Trade Subcontractors who do not submit the prequalification information and are not pre-qualified will not be allowed to bid the project.

**PREQUALIFICATION OF PROSPECTIVE TRADE PARTNERS:**

Prequalifications are to be submitted online via [www.turnerconstruction.com](http://www.turnerconstruction.com). Contact Corinne Stewart, [cmstewart@tcco.com](mailto:cmstewart@tcco.com) for more information. In addition to the online Prequalification, the documents listed below will need to be provided by the trade partner. (Note: Turner has a 55% LBABE/LIABE goal which includes a 10% SBE/VSBE goal for this project.)

- Oakland Port Certifications: (Local Business Area Business Enterprise (LBABE), Local Impact Area Business Enterprise (LIABE), Small Business Enterprise (SBE) & Very Small Business Enterprise (VSBE)).
- Include your Department of Industrial Relations Certificate.

(Note: For trades submitting multiple packages, please pre-qualify for each trade package.)  
Turner is seeking RFQs for the following trade packages:

BID PKG	TRADE PACKAGE DESCRIPTION	EST VALUE
15.2	FIRE PROTECTION	\$ 62,400
16	ELECTRICAL	\$ 808,800
5.5	MISCELLANEOUS METALS	\$ 120,000
8.1	DOORS, FRAMES AND HARDWARE	\$ 26,400
8.4	ALUMINUM ENTRANCES	\$ 648,000
9.2	FRAMING/DRYWALL	\$ 138,000
2.4	SELECTIVE DEMOLITION	\$ 66,000
9.5	ACOUSTICAL CEILING TILE	\$ 120,000
9.9	PAINTING	\$ 28,800

**Project Goals:** Turner has a 55% LBABE/LIABE goal which includes a 10% SBE/VSBE goal for this project. Persons claiming local business status shall apply to the Social Responsibility Division at least seven (7) business days before the bid or proposal due date for certification as a local business and return the application with documentation evidencing its business location, the length of time its business was located and operated in the LIA or LBA. Applications may be downloaded at <http://www.portofoakland.com/srl/>

**Local Hiring Goals:** Contractors are required to make a good faith effort to reach the following hiring goals.

- Overall:** 50% of all hours are to be worked by Local Impact Area (LIA) residents, on a craft-by-craft basis, if workers are available, capable and willing to work on covered projects. The LIA consists of the cities of Oakland, Alameda, San Leandro and Emeryville.
  - o Failing that, 50% of all hours are to be worked by Local Business Area (LBA) residents, on a craft-by-craft basis, if workers are available, capable and willing to work on covered projects. The LBA includes all cities not mentioned above in Alameda and Contra Costa Counties.
- Apprentice:** 20% of all hours, on a craft-by-craft basis, are to be worked by apprentices.
  - o 100% of all apprentice hours are to be worked by LIA residents, if such apprentices are available, capable and willing to work on covered projects. Failing that, 100% of all the apprentice hours are to be worked by LBA apprentices.
  - o 25% of apprentice hours shall be worked by Disadvantaged Workers 1, if available.
- New Hire:** General contractor and/or its subcontractor must hire at least 1 New Hire Apprentice 2 (NHA) for the first \$1M of construction bid value. For each additional \$5M (beyond the first \$1M), at least 1 additional New Hire Apprentice shall be hired. Each NHA must work at least 500 hours, unless waived by Social Justice Committee.

Contractors can obtain up to half credit towards the above goals by utilizing LIA apprentices "off-site" (i.e., non-MAP-LA projects). Contractors using lower tiered subcontractors are responsible for ensuring their compliance with the local workforce hiring goals. The goals apply to contractors at all tiers who work on MAPLA covered projects.

**Social Justice Fund:** The Port of Oakland Maritime and Aviation Project Labor Agreement (MAPLA) contains a provision (Section 6.4) that requires contractors to pay into the Social Justice Labor Management Cooperation Trust Fund. Contractors shall pay thirty cents (\$0.30) per hour worked or paid into the Social Justice Trust Fund established.

\*Payment and Performance Bonds are not required.

For packages 8.4, 16, 5.5, 8.1, 15.2 Please direct all questions to Corinne Stewart [cmstewart@tcco.com](mailto:cmstewart@tcco.com)  
For packages 2.4, 9.2, 9.5, 9.9 Please direct all questions to Gary Huang [ghuang@tcco.com](mailto:ghuang@tcco.com)

**CWS Construction Group INC.**  
42 Digital Drive, Suite 1, Novato, CA 94949  
Contact: Charlie Slack  
Phone: 415-599-6545 • Fax: 415-209-0228  
[Charliejr.cws@gmail.com](mailto:Charliejr.cws@gmail.com)  
License: 811153, Class A,B  
DIR:1000020287  
SBE Certification: 1791595

Invitation to bid as  
Subcontractor, supplier or vendor  
Certified DVBE, DBE, MBE, SBE, LBE, WBE  
Contractors are encouraged to bid.

**Subtrades Needed:** Demo, Coring, Abatement, earthwork, concrete, rebar, roofing, painting, industrial coatings, steel, mechanical, electrical, pipeline, plumbing, fire protection, crane equipment, Utilities, Process integration, Process heating cooling and drying, Process Gas and liquid handling, purification and storage equipment, Fiberglass reinforced gratings

**Project Name:** Main Wastewater Treatment Plant Power Generation Station Reliability Improvements Phase 3 project (SD-413)

**Bids Due:** April 20th, 2022 1:30 PM

**Scope Of Work:** Work includes, but is not limited to, the following: (1) separating out the high voltage wiring and components from a low voltage panel, (2) rebuilding heat exchangers, (3) replacing air compressors and an air dryer, (4) replacing lube oil heater and control panel, (5) modifying flare ignition rods and pilot flame assemblies, (6) extending boiler canopy coverage and installing sidewalls, (7) replacing heat recovery unit pump impeller and motor, (8) hiring the specified Provider to install controls upgrades for the PGS engine-generators, (9) relocating pressure transmitters, (10) seismically retrofitting several structures, (11) installing a radiator for turbine oil cooling, (12) relocating buried digester gas line to above ground, (13) demolishing the existing low pressure gas holder tank, and (14) miscellaneous work as shown in the Drawings and Specifications.

**Bid Documents:** Available upon Request

**Participation Goals:**

DVBE, DBE, LBE, MBE, SBE, WBE are encouraged to Bid

Please Contact Charlie Slack at [bidscws@gmail.com](mailto:bidscws@gmail.com) for contract documents  
Please Submit All Proposals To: Charlie Slack [bidscws@gmail.com](mailto:bidscws@gmail.com)  
Or fax: 415-209-0228  
For More information please call 415-599-6545

**CWS Construction Group INC.**  
42 Digital Drive, Suite 1, Novato, CA 94949  
Contact: Charlie Slack  
Phone: 415-599-6545 • Fax: 415-209-0228  
[Charliejr.cws@gmail.com](mailto:Charliejr.cws@gmail.com)  
License: 811153, Class A,B  
DIR:1000020287  
SBE Certification: 1791595

Invitation to bid as  
Subcontractor, supplier or vendor  
Certified DVBE, DBE, MBE, SBE, LBE, WBE  
Contractors are encouraged to bid.

**Subtrades Needed:** Mechanical, Electrical, Plumbing, Doors frames and Hardware, Roofing, Fall protection, Controls

**Project Name:** Southeast Water Pollution control plant HVAC and Mechanical Upgrades

**Bids Due:** March 31st, 2022 @ 2:00 P.M

**Scope Of Work:** The objective of the Project is to rehabilitate and upgrade the aging HVAC and mechanical equipment throughout buildings in the Southeast Water Pollution Control Plant. Work includes replacing HVAC air handling units, supply and exhaust fans, laboratory fume hoods and laboratory exhaust fans; adding new air conditioning and ventilation; converting sluice gate electric actuators to hydraulic; replacing doors and roofing; installing fall protection; replacing low pressure air valves in the mixed liquor channel; implementing a new building management (BMS) system; replacing heating hot water and chilled water piping, domestic water heater and vacuum system; replacing roof drains and piping; and installing weir washer for clarifiers

**Bid Documents:** Available upon Request

**Participation Goals:**

DVBE, DBE, LBE, MBE, SBE, WBE are encouraged to Bid

Please Contact Charlie Slack at [bidscws@gmail.com](mailto:bidscws@gmail.com) for contract documents  
Please Submit All Proposals To: Charlie Slack [bidscws@gmail.com](mailto:bidscws@gmail.com)  
Or fax: 415-209-0228  
For More information please call 415-599-6545



## California travel industry needs boost to fully recover, restore workforce

Continued from page 1

cisco, room revenue reached just 45% of 2019 levels.

Other American travel destinations are gaining ground on California and making investments to inspire travel at the expense of California's economy.

- Because of stimulus funds, California's share of the domestic travel market regained its advantage over its closest rival, Florida. But California's market share remains far below 2019 levels, and Florida also gained significant market share in 2021.
- In New York, Gov. Kathy Hochul committed \$450 million in state funds, including \$50 million for tourism marketing, to help the tourism industry and its workforce recover.

All of the \$45 million Newsom has proposed would be spent on domestic media buys for

tourism marketing. It is projected to return \$13.9 billion of additional revenue for California businesses and \$1.2 billion of additional state and local tax revenue.

Most importantly, extending stimulus will help bring thousands back to work. California travel and hospitality businesses suffered by far the biggest job losses in 2020 and 2021, with more than half of tourism employees out of work after lockdown. The unemployment rate of our industry during the pandemic was twice the rate of the Great Depression.

The travel and hospitality sector remains a huge component of California's economy. It is critical that the momentum for recovery created by the state's smart investment in 2021 continue into 2023.

**SOURCE:** <https://calmatters.org/commentary/2022/03/california-travel-industry-needs-boost-to-fully-recover-restore-workforce/>

## Looking for Subcontractors, Vendors, and Suppliers?

Advertise your Sub-Bid Requests in the  
**Small Business Exchange.**

With a monthly readership of 26,000,  
SBE reaches a diverse audience,  
cutting across ethnic and gender lines  
as well as traditional industry segments.

Call 1-800-800-8534 or visit us at [www.sbeinc.com](http://www.sbeinc.com)





# CALIFORNIA SUB-BID REQUEST ADS

## SKANSKA

**Subcontractor/Supplier Bids/Proposals Requested**  
**Owner: California Department of Transportation**  
**Caltrans Contract No. 11-430514**  
**Revised Due Date: April 5, 2022 2:00 PM**  
**DBE-20%**

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors as well as certified DBE firms for this project.

**Route 15 Pavement Reconstruction, Escondido, CA**

Plans and Specifications are available through registering on our plan site at:

<https://app.buildingconnected.com/projects/61f9a9a5d6b35100ad42bf9a/bid-packages>

**Requested scopes include, but are not limited to the following and should be based on the Contract and its amendments:** Lead Compliance Plan, Traffic Control System, Develop Water Supply, Construction Area Signs, Temporary K-Rail & Crash Cushion Module, Storm Water Pollution Prevention Plan, Rain Event Action Plan, Storm Water Sampling & Analysis, Various Temporary Erosion Control Measures, Clearing and Grubbing, Dust Palliative, Earthwork and Grading, Off Haul and Disposal of Dirt, Roadside Clearing, Landscape Planting & Irrigation & Maintenance, Import Top Soil, Remove Concrete (Miscellaneous), Asphalt Concrete Milling, Temporary Drainage Inlet Protection, New Catch Basin and Storm Drain System, PVC & RCP Pipe, Precast Catch Basin & Manholes, RSP, Hot Mix Asphalt (Type A) and Rubberized (HMA), Aggregate Base & Subbase (CL2, CL4 & CL5), AC Dike, Joint Plain Concrete Pavement, Concrete Approach Slabs & Structures, Minor Concrete Various Items, Signs & Posts, Striping & Marking, Lighting & Signal System, Fiber Optic System, Camera Systems, Modify Signals, Modify Ramps, Census Systems, Tubular Rails and Steel Barrier Railing, Rebar, Joint Seal, Water Line System & Relocation, Concrete Barriers.

**Subcontracting Requirements:** Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Skanska will assist qualified subcontractors, vendors, and suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE firm, please provide your certification letter with your proposal. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

**Skanska's insurance requirements** are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products and completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, and Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. All Contractors and Subcontractors must register with the DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on all quotes submitted. In addition, include a signed Form 4500-3 (DBE Subcontractor Performance Form) with your bid.

**Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer  
 EEO/AA/Vet/Disability Employer**

Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509  
 Phone: (951) 684-5360  
 Lead Estimator: Ken Epps • Email: [bids.socal@skanska.com](mailto:bids.socal@skanska.com)

## SKANSKA

**DBE Subcontractor/Supplier Bids/Proposals Requested**  
**Owner: Los Angeles County Metropolitan Transportation Authority**  
**LACMTA RFP No PS84667**  
**Please Submit Proposals By: April 15, 2022 11am**  
**DBE Goal: 12%**

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors, material suppliers, service consultants, and vendors, as well as certified DBE firms related to the scopes of work below for the

**I-105 Expresslanes Project CM/GC – Construction Package: Phase 1  
 El Segundo to Norwalk, CA**

Project documents can be reviewed by appointment in our office Monday through Friday, 7:00 am to 4:00pm. Documents can also be accessed and download online at Building Connected here:  
<https://app.buildingconnected.com/projects/621ea441e3252c00bba73a3e/info>

**Requested scopes include, but are not limited to the following and should be based on Contract and its amendments:** Environmental Consulting, Scheduling, Constructability Review, Falsework Design, Utility Coordination, Potholing, Preconstruction Survey, Stakeholder Engagement, Noise and Vibration Monitoring

**Requirements:** Skanska is an Equal Opportunity Employer and encourage the participation of Small Business Enterprises. We are requesting quotes from all qualified subcontractors and suppliers. Skanska will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. All DBE firms must be certified by the proposal due date. Should you have any questions regarding LACMTA's certification process, please contact us or LACMTA's certification Hotline at (213) 922-2600. If you are a DBE Company, please provide your certification letter with your proposal. If you are a Non-DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBEs subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities & establish delivery & construction schedule, which will permit maximum participation when feasible.

**Skanska's insurance requirements** are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with The DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on All Quotes Submitted.

**Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer  
 EEO/AA/Vet/Disability Employer**

Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509  
 Phone: (951) 684-5360, Fax: (951) 788-2449  
 Lead Estimator: Jeanine Soriano • Email: [bids.socal@skanska.com](mailto:bids.socal@skanska.com)

## Why the Construction Industry Needs Veterans

Continued from page 2

### 9. Employers Can Help Them Transition to Civilian Life

Veterans can face unique challenges after leaving the service. They may find it difficult to adjust to a more competitive work environment. Some might miss the bonds they formed with other soldiers.

Finding employment is another challenge for retired veterans. Some employers could be concerned about their mental stability. However, by hiring a veteran, they can help make their transition easier. It also provides them with a familiar setting where their skills can shine through.

### 10. They Can Meet Deadlines

The ability to meet deadlines is essential in most industries. However, in construction, often, these target dates are more rigid. For example, a client may expect a renovation to be done before they move in. Veterans are used to completing tasks under time constraints and stressful conditions.

### How to Attract Veterans to the Industry

With increasing property demand, construc-



tion businesses will need to hire 430,000 more workers. Since veterans offer employers many benefits, they should consider these strategies to attract more employees.

### 1. Work With Organizations Supporting Veterans

Employers can reach out to organizations already connecting with veterans. They can use programs' platforms to post open positions. Veterans Build America and Helmets to Hardhats are two well-known nonprofits. Companies can also reach out to the local legion or military office for more resources.

### 2. Promote Training and Education Opportunities

Companies should give veterans chances to grow in their careers and learn new skills. The idea of gaining professional development can appeal to them. In the military, career advancement is already built into the structure.

### 3. Offer a Work-Life Balance

A career in the army can be rewarding but also lonely at times. Many veterans miss out on family time while deployed, so offering a more flexible schedule can help entice more people to apply. Encouraging employees to

take breaks is one way to promote a better work-life balance.

### 4. Develop a Strong Work Culture

Many veterans spent lots of time with the other soldiers, creating a family culture. To appeal to them, employers should display a similar environment with their company. They can take advantage of social media to post pictures from team-building events.

### 5. Highlight Benefits

Most people look for a comprehensive benefits package. To encourage veterans to apply, companies should promote their retirement plans or bonuses.

### How Veterans Can Help the Construction Industry

Veterans have many transferable and soft skills the construction sector needs. They are also used to working under pressure and in a team environment. As labor shortages continue, contractors should consider hiring a veteran and benefiting from all they have to offer.

**SOURCE:** <https://tinyurl.com/4vxxej66>



# CALIFORNIA SUB-BID REQUEST ADS



1395 Evans Avenue, San Francisco, CA. 94124  
Phone: (415)227-1040 Fax: (415)227-1046

Contact: Don Hart – [dhart@mitchell-engineering.com](mailto:dhart@mitchell-engineering.com),  
Scott Tilley – [stilleym@mitchell-engineering.com](mailto:stilleym@mitchell-engineering.com) or  
Kathy Strebblow – [kstrebblow@mitchell-engineering.com](mailto:kstrebblow@mitchell-engineering.com)

All Qualified AND/OR Certified Disadvantaged Business Enterprise (DBE) including WBE & MBE are invited to forward bids/quotes. All Subcontractors, Truckers and Material/Equipment Suppliers are requested to forward their bids/quotes for the following Project:

**Oakland Inner Harbor Pipeline Crossing for East Bay Municipal Utility District**  
Location: City of Oakland and City of Alameda, California

**Bid Date: April 27, 2022 – Time 1:30 p.m.** (Bid Proposals to Mitchell Estimating by 11:00 a.m.)

The project is also subject to have all subcontractors listed in the bid with a DIR Number.

Mitchell Engineering is seeking qualified subcontractors and suppliers for the following: Demolition, hazardous materials handling, excavation, fill, concrete, rebar, bolting, mechanical, electrical, pipeline, trucking, landscaping, paving. Must comply with Alameda County health orders. Plans and specs are available at no cost to interested firms. Please contact our office @ (415)227-1040 or email: [stilleym@mitchell-engineering.com](mailto:stilleym@mitchell-engineering.com)

## Shimmick Construction Company, Inc.

1 Harbor Center, Suite 200 • Suisun City, CA 94585  
Phone (707) 759-6858 • Fax (510) 777-5099  
An Equal Opportunity Employer

**SBE & DVBE Subcontractor/Supplier Bids Requested For:**

**Department of Water Resources (DWR)**  
**Salmonid Habitat Restoration and Fish Passage – Big Notch**  
**Specification No. 22-04**

**BID DATE: Tuesday, April 12th, 2022 at 2pm**

**Email quotes to [jmiranda@shimmick.com](mailto:jmiranda@shimmick.com)**

Shimmick Construction Company, Inc. is requesting quotes from certified SBE and/or DVBE subcontractors and suppliers in the following scopes of work:

**SUBCONTRACTORS:** Barrier Rail, Bridge-Rail Concrete, Clear & Grub, Concrete Building, Demolition, Earth-work, Electrical, Environmental, Erosion Control, Fencing, Flatwork, Grinding AC Concrete, Instrumentation, Masonry, Mechanical, CIDH Piles, Post Tensioning, Rebar, Signs

**SUPPLIERS:** Aggregate, Bearing Pads, Expansion Joints, Fabric, Isolation Bearings, Mechanical Equipment, Misc. Metal, Pile Pipe, Sheet Pile, Steel Pipe, Plastic Utility Pipe, Precast Utility, Ready Mix, Valves & Fittings

Project information may be viewed on DWR's website, <https://caleprocure.ca.gov/event/3860/0000022389>. To view and download full plans and specifications, please contact Jamie Miranda at [jmiranda@shimmick.com](mailto:jmiranda@shimmick.com) for a download link. You may also schedule an appointment via WebEx to discuss the documents during regular business hours.

Should you require any assistance, please contact our lead estimator Charlie Marrow at [cmarrow@shimmick.com](mailto:cmarrow@shimmick.com).

All items of work listed above are made available, even items of work normally performed by Shimmick. Please contact the lead estimator listed above for assistance with breaking down items of work into economically feasible units, with assistance obtaining equipment, supplies, materials, bonding, insurance, estimating, or related assistance. 100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact David Walsh at (720) 798-2280.

## J.R. Filanc Construction Company, Inc. (AN EQUAL OPPORTUNITY EMPLOYER)

**NOTICE INVITING BIDS:** West Basin Municipal Water District – Torrance Refinery Water Recycling Plant, Retaining Wall and Backflow Preventer  
**LOCATION OF WORK:** 3700 W. 190th Street, Torrance, California 90504

### SCOPE OF WORK:

Removal of existing 16-inch and 12-inch FRP piping; and furnishing and installing approximately 50 LF of 12-inch, standard weight, fusion bonded epoxy lined and coated, steel pipe, on above grade pipe supports in a modified configuration to replace two existing backflow preventers which are difficult to access and are at the end of their service life. The project includes: temporary by-pass potable water piping system to maintain service while the piping replacement work is being completed, backflow preventers, pipe, valves, accessories, new pipe supports, chain link fencing, pavement removal and replacement, construction of a masonry wall and concrete lining in the adjacent Crenshaw Channel.

Filanc is accepting quotes for the following scopes: Demolition, Fencing, Masonry, Paving, Pipe and Valves.

Filanc intends to seriously negotiate with qualified SBE/MBE/WBE/SLBE for project participation, and will assist with obtaining necessary equipment, supplies, materials, bonding, credit lines, and insurance if needed.

**BID DUE DATE: 2:00 PM - March 22nd, 2022**

Plans and specifications can be obtained at no cost by contacting Adriana Iglesias at: [aiglesias@filanc.com](mailto:aiglesias@filanc.com) or 760-941-7130.

It is the policy of Filanc to encourage equal opportunity in its construction, consultant, material and supply contracts. Bids/proposals from small businesses, minority-owned, disabled, veteran-owned businesses, women-owned businesses are strongly encouraged.

Filanc encourages larger contracts to subcontract with smaller DBE's and encourages contracting with a group of DBE's when the contract is too large for one firm.

Filanc is committed to equal opportunity and will not discriminate with regard to race, religion, color, ancestry, age, gender, disability, medical condition or place of birth and will not do business with any firm that discriminates on any basis.

## PIONEER CONTRACTORS INC.

Request for DVBE Subcontractors and suppliers for the following project.

### Project:

**MISSION EDUCATION CENTER BUILDING ENVELOPE REPAIRS #12254**

**Owner: San Francisco Unified School District**

**Bid Date: March 28, 2022**

**Trades required:** Asbestos and lead certification

Plans available at our office, Located at

1485 Armstrong Ave. San Francisco, CA 94124

Contact: Alejandro Perez or Art Alicante

415-671-1070

[estimating@pioneercontractors.com](mailto:estimating@pioneercontractors.com)



**PROJECT NAME:** Folsom Cordova Unified School District  
Natoma Station Elementary School Modernization  
500 Turn Pike Drive, Folsom, CA 95630

**BID DATE: March 23, 2022 at 10:00 AM PST. Include completed Bid form**

Swinerton is requesting quotations from certified DVBE. Participation goal is 3%.

**Trades:** All Trades needed. Note all long lead items & the anticipated lead times.

### Project Description:

Under a single contract relocate portable and modernize the Natoma Station Elementary School - Modernization, Folsom Cordova Unified School District located in Folsom, CA. Work includes:

1. Interior finish refresh and bathroom upgrades,
2. Fire alarm and lighting upgrades,
3. Site accessibility improvements,
4. Relocation of existing stock pile portable,
5. Other work as shown in the documents and as required for a complete and operational project.

Work on the Project which will be executed prior to start of Work of this Contract, and which is excluded from this Contract, is as follows:

1. Relocation of Portable P1.
2. District will remove furniture, supplies, drapes and salvageable items. District will not remove finishes or expose structure in support of Contractor's work.

**PROJECT SCHEDULE:** Expected start May 30, 2022 and complete August 03, 2022.

### PLANS & SPECIFICATIONS:

Available upon request

Contact: Salim Shahsamand

Tel: (916) 754-4137

EMAIL TO: [sshahsamand@swinerton.com](mailto:sshahsamand@swinerton.com)

- This is a Public Works project. Subcontractor must be registered with the CA Department of Industrial Relations before submitting a bid. Application and renewal are completed online with an annual, non-refundable fee.
- The project is subject to current contract requirements public contracting code 17407.5 and AB566 "Skilled and Trained Workforce" Requirements.
- Performance and Payment Bonds are required and shall be included in the base bid.
- This is a Prevailing Wage project.
- MEPS trades must be prequalified with the District.

We reserve the right to require all subcontractors to furnish 100% performance and payment bonds from a U.S. Treasury-listed surety. Premium cost to be included as a separate item. At our discretion, a bid bond and/or letter of bondability from a U.S. Treasury-listed surety may be required within 48 hours of demand <https://www.swinerton.com/subcontractors/subcontractor-sample-agreements>

"Swinerton is an Equal Employment Opportunity, Minority, Women, Disability, and Veteran Employer"

## Stronger Building Services

Is requesting sub bids from Certified DVBE

Subcontractors and Suppliers for:

**Roof Replacement at Cesar Chavez Middle School #726**

2801 Hop Ranch Road, Union City CA 94587

**Bid Date: March 29, 2022 • Bid Time: 12:00 p.m.**

**Trades Needed (but not limited to):**

**Rough Carpentry, Demolition, Roofing**

**Brief project description:** The work includes but is not limited to roof replacement, removal of air handling units, and reinstallation, and HAZMAT Abatement

Plans and Documents are available at: [e-arc.com](http://e-arc.com)

**Stronger Building Services**

580 Harlan St., San Leandro, Ca 94577

Phone: (510) 487-8363 Fax: (510) 487-8246

Contact Ismael Avila

**PLEASE INCLUDE A COPY OF YOUR DVBE CERTIFICATION LETTER WITH YOUR BID.**



# PUBLIC LEGAL NOTICE ADVERTISEMENTS



## CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

### Sourcing Event ID No.: 000006153 CITY HALL MECHANICAL REPLACEMENT PROJECT - PHASE 2 (PW CITY HALL MECH RPLCMNT P2)

Bids shall be submitted online via ShareFile until **2:30:00 p.m. on Wednesday, April 27, 2022**, after which the bid opening will be conducted live online via Microsoft Teams. Contract Administration will email the Microsoft Teams meeting information to all Plan Holders approximately 24 hours prior to Bid opening. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at <https://bsm.sfdpw.org/ContractAdmin/Login.aspx>. Please visit the Contracts, Bids and Payments webpage at <https://bidopportunities.apps.sfdpw.org> for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

Scope of Work: City Hall in San Francisco is a historic building and is a Federal, State and City Landmark. This project primarily involves the replacement of water-to-air heat pump units which serve the cooling and heating needs of various spaces in City Hall. The heat pump units serving the 4th floor are typically located in the attic. New attic service platforms also need to be constructed for service and maintenance access to the new units. The heat pumps serving the basement, 2nd, and 3rd floors are typically located in mechanical closets. Heat pump units serving IDF and computer server rooms are cooling-only AC (Air Conditioning) or CAC (Central Air Conditioning) units. The building will be occupied during construction including the areas served by the heat pumps that are being replaced. The Contractor shall be responsible for the design, permitting, and installation of the heat pump units including structural and mechanical engineering. The scope of work also includes duct cleaning.

The time allowed for completion is 365 consecutive calendar days. The estimated construction cost is approximately \$5,895,000. For more information, contact the Project Manager Masoud Vafaei by phone: (415) 554-9874 or email: [Masoud.Vafaei@sfgov.org](mailto:Masoud.Vafaei@sfgov.org).

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for Partnering Level 2. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits contracting in states with laws that allow discrimination. The City is prohibited from entering into any Contract with a Contractor that has its United States headquarters in a state on the Covered State List or where any or all of the work on the contract will be performed in any of those states on the Covered State List. Administrative Code Chapter 12X and a list of states on the Covered State List can be found at: <http://sfgsa.org/chapter-12x-anti-lgbt-state-ban-list>.

The Specifications include liquidated damages. Contract will be on a Lump Sum basis. Progressive payments will be made. The Contract will be awarded to the lowest responsible responsive bidder.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is 8%. Contact Ivan Oldenkamp

by phone at (415) 515-6793 or by email at [Ivan.Oldenkamp@sfgov.org](mailto:Ivan.Oldenkamp@sfgov.org) for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

An online pre-bid meeting will be held on Tuesday, March 22, 2022 at 9:00 AM via Microsoft Teams Meeting web conference:

Join on your computer or mobile app [Click here to join the meeting](#)

Or call in (audio only) +1 805-724-0291,,312126925# United States, Santa Barbara Phone Conference ID: 312 126 925#

At least one day prior to meeting, you must email attendee name, company, email, and phone number to Matthew Gagin at [Matthew.Gagin@sfgov.org](mailto:Matthew.Gagin@sfgov.org) to register for the meeting and to receive the meeting agenda and documents. After registering, you will receive a confirmation email containing information about joining the meeting.

Two separate site walks are also scheduled: one on Wednesday, March 23, 2022 at 8:00 AM and the other on Friday, March 25, 2022 at 8:00 AM. Both site walks will meet in Room 8 on Level 1 of San Francisco City Hall located at 1 Dr Carlton B Goodlett Pl, San Francisco, CA. You may attend either site walk or both.

For information on the City's Contractor Development Program, call (415) 986-3999 or email [cdp@imwis.com](mailto:cdp@imwis.com).

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

**Class "B", "C-10", "C-20", and "C-36" license is required to bid.**

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of Threshold is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

3/17/22

**CNS-3563949#**  
**SMALL BUSINESS EXCHANGE**



## GOLDEN GATE BRIDGE HIGHWAY & TRANSPORTATION DISTRICT

### NOTICE INVITING PROPOSALS

The Golden Gate Bridge, Highway and Transportation District (District) seeks proposals for **RFQ/RFP No. 2022-F-012, Engineering and Detailed Design Services for the Construction of a New-Build Ferry**. Interested Proposers must submit proposals by way of upload to the District's Procurement Portal: <https://ggbhtd.com>.

**bonfirehub.com by May 6, 2022, at 4:00 p.m., PT.**

A non-mandatory pre-proposal conference will be held via Microsoft Teams on **March 21, 2022, at 3:30 p.m., PT**. Please refer to the RFQ/RFP Documentation for conference information.

The District hereby notifies all Proposers that it is the policy of the District to ensure nondiscrimination on the basis of race, color, national origin, or sex in the award and administration of contracts. Proposers are strongly encouraged to obtain Small Business Enterprise (SBE) participation on this project. The District has evaluated subcontracting opportunities for this project and has established an SBE goal of 1.55%. Proposers must meet the established SBE project-specific

goal of 1.55% on this project or demonstrate good faith efforts.

Requests for modifications or clarifications of any requirement must be submitted in writing by **March 28, 2022, at 4:00 p.m., PT**.

The RFQ/RFP Documents are available for download on the District's Procurement Portal. In order to download and respond to posted solicitations, Proposers will need to register. Once registered, to download the documents:

1. Go to the District's Procurement Portal:  
<https://ggbhtd.bonfirehub.com>.

2. Under "Action" column of "Open Public Opportunities" page, click on "View Opportunity" next to desired Project.

3. Scroll down to "Supporting Documentation" section to download documents.

For general questions regarding this RFQ/RFP, please contact **Johnathan Lucas, Senior Buyer, at (415) 923-2091**.

/s/ Johnathan Lucas, Senior Buyer

Dated: 03/07/2022

3/17/22

**CNS-3563401#**  
**SMALL BUSINESS EXCHANGE**

## OAKLAND UNIFIED SCHOOL DISTRICT

### REQUEST FOR QUALIFICATIONS AND PROPOSALS (RFQ/P)

#### Security Services

#### for Various School Sites under Construction

March 16, 2022 (Issued)

Responses must be received  
April 14, 2022, no later than 2:00 p.m.

The Oakland Unified School District ("District") is requesting proposals from qualified security companies ("Security Contractors") for professional security services associated with various school sites under construction ("Project"). Specific services shall include but not limited to providing roving patrol with uniformed personnel for security, fire and safety monitoring plus discovering and reporting persons attempting to gain unauthorized access to the property.

Interested companies are invited to submit a completed Statement of Qualifications ("SOQ") along with the Fee Proposal (collectively "RFQ/P Packet")

as described below, with one (1) unbound wet-signed original, five (5) bound copies and a PDF version on a flash drive of requested materials to:

**Oakland Unified School District**  
**Tadashi Nakadegawa, Deputy Chief**  
**Department of Facilities Planning and Management**  
**955 High Street, Oakland, CA 94601**

Oral, telegraphic, facsimile and telephone RFQ/P Packets will not be accepted. RFQ/P Packets received after this date and time will not be accepted and returned unopened. The District reserves the right to waive any informalities or irregularities in the RFQ/P Packets. The District also reserves the right to reject any and all RFQ/P Packets and to negotiate contract terms with one or more Respondents.

**Due to the circumstances caused by the Covid-19 pandemic, the District will accept electronic Proposals sent via email in lieu of hard copies. Proposals received by the District no later than 2:00 p.m. (Pacific Time) on April 14, 2022 via email will be accepted (to Juanita Hunter at [juanita.hunter@ousd.org](mailto:juanita.hunter@ousd.org))**

**ousd.org and the contacts below).**

If you have any questions regarding this RFQ/P please email Kenya Chatman, Executive Facilities Director at [kenya.chatman@ousd.org](mailto:kenya.chatman@ousd.org), and cc: to Colland Jang at [colland.jang@ousd.org](mailto:colland.jang@ousd.org).

LOCAL, SMALL LOCAL AND SMALL LOCAL RESIDENT BUSINESS ENTERPRISE PROGRAM

The Local Business Utilization Policy 7115 requires that there is a mandatory fifty percent (50%) LBU participation with a 25% or less Local Business (LBE) participation and a 25% or more Small Local or Small Local Resident Business (SLBE/SLRBE) participation for all capital program/construction-related contracts and professional services agreements.

District Modification for this RFQ/P only: Based on the availability analysis conducted to create the pre-qualified pool of companies that provide security services, the District has waived the entire 25% SLBE/SLRBE requirement. The minimum local business utilization requirement of 50% is still applicable for this RFQ/P and can be met with a 50% LBE participation.

On April 28, 2021, the Board of Education amended the Local Business Policy which had named the City of Oakland as the singular agency to certify local businesses to include five additional local business certifications. For businesses located in Oakland, Local Business and Small Local Business certifications may also be accepted from the Port of Oakland, Alameda County Transportation Commission, Alameda County Department of General Services, US Department of Transportation California Unified Certification Program, and the California Public Utilities Commission.

The District will follow the City of Oakland Small Business size standards in recognizing Small Local and Small Local Resident Businesses.

The full version of OUSD's latest Local, Small Local and Small Local Resident Business Enterprise Program can be found by going to the OUSD home page: [ousd.org](https://ousd.org)> Offices and Depts> Facilities Planning & Management Department> Opportunities> Local Business Utilization (LBU) Policy> 2021 Policy Amendment





# PUBLIC LEGAL NOTICE ADVERTISEMENTS

## OAKLAND UNIFIED SCHOOL DISTRICT

### NOTICE TO BIDDERS DOCUMENT 00 11 11

Notice is hereby given that the Oakland Unified School District (hereinafter referred to as "Owner") will receive sealed bids prior to the date and time stated for the Bid Opening for the award of a contract to construct the ("Contract"), **Project No. 15127**

#### **Re-Bid-Claremont Middle School New Multi-Purpose Building and Kitchen 5750 College Avenue, Oakland, CA 94618**

#### Project consists of:

A new one-story Type V-B construction steel frame building. Program consists of a cafeteria, kitchen, stage platform, and associated support storage rooms. The project will be California High Performance School (CHPS) Designed. The building will be fully sprinklered. Renovation scope to the existing classroom Building A consists of removal and replacement of existing folding walls with permanent walls, reconfiguration of existing restrooms into a new unisex accessible restroom, reconfiguration of an existing interior ramp to make it accessible, and minor restroom upgrades. Scope includes a campus wide replacement of the existing intrusion alarm (contractor must be BOSCH certified). Site work improvements include new fencing, storm water management site work, regrading, covered pedestrian walkway, stairs, ramps, game line restriping, pavement associated with the new building.

**Engineer's Estimate: \$13,000,000**

**Project Manager** is Deshonnie Hall, who can be reached at: deshonnie.hall@ousd.org and/or 510-517-1155.

**"The most qualified responsible responsive lowest bid shall be determined on the amount of the base bid."** The Owner reserves the right to add or deduct any of the additive or deductive items after the lowest responsible and responsive bidder is determined. The lowest bid shall be determined by the amount of the base bid.

This Contract is subject to prequalification pursuant to Public Contract Code section 20111.6. Deadline to prequalify for this project is Thursday, **March 31, 2022**. Please email Juanita Hunter at: Juanita.hunter@ousd.org or La Juana Lewis at: LaJuana.Lewis@ousd.org for more prequalification requirements.

This Contract is subject to the District's Project Labor Agreement. **The full version of OUSD's latest Project Labor Agreement can be found by going to the OUSD home page: ousd.org > Offices and Programs > Facilities Planning & Management Department > For Contractors and Developers > Bids and Requests for Proposals > Bid Information > 2016 PLA – Project Labor Agreement.**

Contract Documents will be available on or after **March 16, 2022**, for review at **East Bay Blue Print, located at 1745 14th Avenue, Oakland, CA 94606**. All requests should be addressed Attention: Sandy Petty. Plans can be ordered by:

Ph: 510-261-2990 Fax: 510-261-6077 Email: ebbp@eastbayblueprint.com, Attn: Sandy. Online using the Plan Command System at www.eastbayblueprint.com or plans can be delivered to a place of business, at requester's own expense. Payment for plan sets must be made with East Bay Blue Print and are **NON-REFUNDABLE**

In addition, Contract Documents are available for bidders' review at the following builders' exchanges:

Builder's Exchange of Alameda County  
McGraw Hill Construction Data  
San Francisco Builder's Exchange  
Reed Construction Market Data  
Contra Costa Builder's Exchange  
Marin Builder's Exchange

Public works projects shall be subject to compliance monitoring and enforcement by the Department of Industrial Relations. For all projects over Twenty-Five Thousand Dollars (\$25,000), a contractor or subcontractor shall not be qualified to submit a bid or to be listed in a bid proposal subject to the requirements of

Public Contract Code section 4104 unless currently registered and qualified under Labor Code section 1725.5 to perform public work as defined by Division 2, Part 7, Chapter 1 (§§1720 et seq.) of the Labor Code. For all projects over Twenty-Five Thousand Dollars (\$25,000), a contractor or subcontractor shall not be qualified to enter into, or engage in the performance of, any contract of public work (as defined by Division 2, Part 7, Chapter 1 (§§1720 et seq.) of the Labor Code) unless currently registered and qualified under Labor Code section 1725.5 to perform public work and proof of registration is provided.

The Contract Time shall be **434** calendar days, and liquidated damages for delay shall accrue. The deadline for Completion is August 3, 2023. See Article III of the Agreement for details.

Bids must be sealed and filed in the Business Office of the Owner at:

#### **Front Desk Facilities Planning & Management 955 High Street, Oakland, CA 94601**

on **April 13, 2022**, before 2:00 p.m. on the clock designated by the Owner or its representative as the bid clock, after which time the bids shall be opened. No bid will be accepted by the Owner after this time. Facsimile (FAX) copies of the bid will not be accepted. PLEASE NOTE: DUE TO COVID-19 BIDS WILL NOT BE OPENED. BID RESULTS WILL BE MADE AVAILABLE VIA EMAIL.

A mandatory pre-bid site visit will be held on **March 30, 2022**, at **2 p.m.**, at Front entrance of the Claremont School site. Bidders not attending the site visit will be disqualified.

Bids must be accompanied by a bidder's bond, cashier's check, or certified check for at least ten percent (10%) of the amount of the base bid and made payable to the Owner, as detailed in the Contract Documents.

Owner, or its designee, has determined that certain materials, services, products or things designated by specific brand or trade name shall not be subject to Public Contract Code section 3400(a) in order that a field test or experiment may be made to determine the product's suitability for future use; in order to match other materials, services, products or things in use on a particular Owner public improvement either completed or in the course of completion; in order to obtain a necessary item that is only available from one source; and in order to respond to an emergency declared by Owner.

Pursuant to the Contract Documents, the successful bidder will be required to furnish a Payment (Labor and Material) Bond in the amount of one hundred percent (100%) of the Contract Sum, and a Faithful Performance Bond in the amount of one hundred percent (100%) of the Contract Sum.

The successful bidder will be allowed to substitute securities or establish an escrow in lieu of retainage, pursuant to Public Contract Code Section 22300, and as described in the Agreement Between Owner and Contractor and General Conditions.

The Owner will not consider or accept any bids from contractors who are not licensed to do business in the State of California, in accordance with the California Public Contract Code, providing for the licensing of contractors. In accordance with Section 3300 of said Code, the bidder shall have a **Class "A-General Engineering Contractor and/or B- General Building Contractor"** license and shall maintain that license in good standing through Completion of the Contract and all applicable warranty periods. For all projects over Twenty-Five Thousand Dollars (\$25,000), the bidder shall state the public works contractor registration number on the Designation of Subcontractors form for each subcontractor performing more than one-half of one percent (0.5%) of the bidder's total bid.

The Director of Industrial Relations of the State of California, in the manner provided by law, has ascertained the general prevailing rate of per diem wages and rate for legal holidays and overtime work. The Contractor must pay for any labor therein described or classified in an amount not less than the rates specified. Copies of the required rates are on file at the Owner's business office and are available on request.

## OAKLAND UNIFIED SCHOOL DISTRICT

### NOTICE TO BIDDERS DOCUMENT 00 11 11

Notice is hereby given that the Oakland Unified School District (hereinafter referred to as "Owner") will receive sealed bids prior to the date and time stated for the Bid Opening for the award of a contract to construct the ("Contract"), **Project No. 17126**

#### **Laurel Child Development Center Replacement 3825 California Street, Oakland, CA 94619**

#### Project consists of:

Demolition of an existing single-story modular building and associated play areas. Construction of a new single-story building (approximately 7,400 s.f.) including five (5) pre-school classrooms, administrative offices, kitchen, and ancillary spaces.

Site improvements include, but not limited to, underground utilities, retaining walls, play structure, landscaping, hardscape, bioswale, artificial turf playfield and public right-of-way improvements.

**Engineer's Estimate: \$12.3M**

**Project Manager** is Victor Manansala, who can be reached at: victor.manansala@ousd.org and/or 415-680-4384.

**"The most qualified responsible responsive lowest bid shall be determined on the amount of the base bid."** The Owner reserves the right to add or deduct any of the additive or deductive items after the lowest responsible and responsive bidder is determined. The lowest bid shall be determined by the amount of the base bid.

This Contract is subject to prequalification pursuant to Public Contract Code section 20111.6. Deadline to prequalify for this project is Friday, April 8, 2022. Please email Juanita Hunter at: Juanita.hunter@ousd.org or La Juana Lewis at: LaJuana.Lewis@ousd.org for more prequalification requirements.

This Contract is subject to the District's Project Labor Agreement.

**The full version of OUSD's latest Project Labor Agreement can be found by going to the OUSD home page: ousd.org > Offices and Programs > Facilities Planning & Management Department > For Contractors and Developers > Bids and Requests for Proposals > Bid Information > 2016 PLA – Project Labor Agreement.**

Contract Documents will be available on or after March 16, 2022, at **East Bay Blue Print, located at 1745 14th Avenue, Oakland, CA 94606**. All requests should be addressed Attention: Sandy Petty. Plans can be ordered by:

Ph: 510-261-2990 Fax: 510-261-6077  
Email: ebbp@eastbayblueprint.com, Attn: Sandy.  
Online using the Plan Command System at www.eastbayblueprint.com or plans can be delivered to a place of business, at requester's own expense. Payment for plan sets must be made with East Bay Blue Print and are **NON-REFUNDABLE**

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Contra Costa Builder's Exchange  
Marin Builder's Exchange

Public works projects shall be subject to compliance monitoring and enforcement by the Department of Industrial Relations. For all projects over Twenty-Five Thousand Dollars (\$25,000), a contractor or subcontractor shall not be qualified to submit a bid or to be listed in a bid proposal subject to the requirements of Public Contract Code section 4104 unless currently registered and qualified under Labor Code section 1725.5 to perform public work as defined by Division

2, Part 7, Chapter 1 (§§1720 et seq.) of the Labor Code. For all projects over Twenty-Five Thousand Dollars (\$25,000), a contractor or subcontractor shall not be qualified to enter into, or engage in the performance of, any contract of public work (as defined by Division 2, Part 7, Chapter 1 (§§1720 et seq.) of the Labor Code) unless currently registered and qualified under Labor Code section 1725.5 to perform public work and proof of registration is provided.

The Contract Time shall be **455** calendar days, and liquidated damages for delay shall accrue. The deadline for Completion is **TBD**. See Article III of the Agreement for details.

Bids must be sealed and filed in the Business Office of the Owner at:

#### **Front Desk Facilities Planning & Management 955 High Street, Oakland, CA 94601**

on **April 14, 2022**, before 2:00 p.m. on the clock designated by the Owner or its representative as the bid clock, after which time the bids shall be opened. No bid will be accepted by the Owner after this time. Facsimile (FAX) copies of the bid will not be accepted. PLEASE NOTE: DUE TO COVID-19 BIDS WILL NOT BE OPENED. BID RESULTS WILL BE MADE AVAILABLE VIA EMAIL.

A mandatory pre-bid site visit will be held on **March 30, 2022, at 3:00 p.m.**, at Front entrance of the Laurel CDC site. Bidders not attending the site visit will be disqualified.

Bids must be accompanied by a bidder's bond, cashier's check, or certified check for at least ten percent (10%) of the amount of the base bid and made payable to the Owner, as detailed in the Contract Documents.

Owner, or its designee, has determined that certain materials, services, products or things designated by specific brand or trade name shall not be subject to Public Contract Code section 3400(a) in order that a field test or experiment may be made to determine the product's suitability for future use; in order to match other materials, services, products or things in use on a particular Owner public improvement either completed or in the course of completion; in order to obtain a necessary item that is only available from one source; and in order to respond to an emergency declared by Owner.

Pursuant to the Contract Documents, the successful bidder will be required to furnish a Payment (Labor and Material) Bond in the amount of one hundred percent (100%) of the Contract Sum, and a Faithful Performance Bond in the amount of one hundred percent (100%) of the Contract Sum.

The successful bidder will be allowed to substitute securities or establish an escrow in lieu of retainage, pursuant to Public Contract Code Section 22300, and as described in the Agreement Between Owner and Contractor and General Conditions.

The Owner will not consider or accept any bids from contractors who are not licensed to do business in the State of California, in accordance with the California Public Contract Code, providing for the licensing of contractors. In accordance with Section 3300 of said Code, the bidder shall have a **Class A and/or B-General Contractor** license and shall maintain that license in good standing through Completion of the Contract and all applicable warranty periods. For all projects over Twenty-Five Thousand Dollars (\$25,000), the bidder shall state the public works contractor registration number on the Designation of Subcontractors form for each subcontractor performing more than one-half of one percent (0.5%) of the bidder's total bid.

The Director of Industrial Relations of the State of California, in the manner provided by law, has ascertained the general prevailing rate of per diem wages and rate for legal holidays and overtime work. The Contractor must pay for any labor therein described or classified in an amount not less than the rates specified. Copies of the required rates are on file at the Owner's business office and are available on request.



## EVENTS & SEMINARS



### Los Angeles Entrepreneurs & Startup Network

LA's Biggest Tech Startup & Business Professional Networking Soiree  
by New York Entrepreneurs, Startup & Business Coalition

Date and time: Wed, March 30, 2022 • 6:30 PM – 8:30 PM PDT

Location: The Lincoln • 2536 Lincoln Blvd • Venice, Los Angeles, CA 90291

#### FOLLOWING THE NEW NORM -

Meet Like Minded Entrepreneurs, Techie, Founders & Professionals  
Sharing Ideas, Building Relationships & Forming Partnerships

#### Event Is Being held Per CDC Guild lines.

- Face Masks Or Face Shields
- Temperature Checks
- Guided Spots For Social Distancing
- Gloves & Sanitation As Needed

#### MAKE SURE TO RSVP.

\*\*\*RSVP MUST FOR FREE ADMISSION\*\*\*

This is the largest networking mixer for Entrepreneurs, Startups and Business Professionals In Los Angeles.

Calling All: Tech Startups ! Entrepreneurs ! Business Owners ! Professionals ! Freelancers, policy-makers, game-changers, and heroes!

Register here: <https://www.eventbrite.com/e/las-biggest-tech-startup-business-professional-networking-soiree-tickets-195587777307?aff=ebdssbdestsearch>



### DIGITAL ASSETS WEEK California

22nd - 23rd March 2022  
San Francisco

25th of March 2022  
Palo Alto

Digital Assets Week California  
by Juliet Media Ltd

Date and time: Tue, 22 Mar 2022, 09:00 – Fri, 25 Mar 2022, 16:00 PDT

Location: The Westin St. Francis San Francisco on Union Square  
335 Powell Street • San Francisco, CA 94102

#### About this event

Following on from Digital Assets Week in London in October, Juliet Media are delighted to announce as part of our 2022 schedule that we will be hosting Digital Assets Week California.

This week is focused on the continuing realisation of Digital Assets across the finance ecosystem. We focus on three separate overriding subject areas across different summits during the week:

- 21nd - 23rd March - San Francisco - Digitising Private Markets & Institutional Digital Assets - The Westin St. Francis San Francisco on Union Square

- 25th March - Palo Alto - Investing in Digital Asset Businesses - Jones Day Conference Facilities, 1755 Embarcadero Rd, Palo Alto, CA 94303

Bringing the traditional funding and listing players together with the new digital exchange and platform opportunities. Exploring both listed securities and private tokenization of securities along with educating investors on the opportunities.

A focus on the institutional adoption of digital assets, covering the full spectrum including the technology, crypto, and securities.

Register here: [https://www.eventbrite.com/e/digital-assets-week-california-tickets-225257239467?aff=ebdssbdestsearch&keep\\_tld=1](https://www.eventbrite.com/e/digital-assets-week-california-tickets-225257239467?aff=ebdssbdestsearch&keep_tld=1)

## 5 Ways Construction Technology Can Improve Your Safety Performance

### Continued from page 1

The process makes sure that your construction work is well planned, the risk has been evaluated, and there is a procedure to return the work area to a safe state once the task has been accomplished.

But when you adopt a smart system, it will help to improve safety by capturing all the aspects of the process from beginning to end. Also, you'll be able to hold better accountability through a solid approval process, higher traceability with digital sign-offs and authentication technology, ensuring workers have authentic qualifications and approvals to carry out high-risk tasks.

#### Improve Training Digitally

According to a recently researched survey, 90% of worksite accidents happen because of unsafe environments. This usually takes place due to a lack of understanding of the safety protocols by inadequate safety training, on-site personnel, and lack of awareness regarding the safety protocols.

The existence of safety protocols and proper safety training in place are often not sufficient to ensure all workers are appropriately briefed relevantly about the safety processes.

This is where creating digital content can help construction leaders ensure that each worker on-site has proper access to this information at all times.

#### Use Wearable Tech for Better Protection

To define wearable in simple terms, it is a device that needs to be worn for better safety. It would resemble a smartwatch that tracks crucial signs in real time, or as complicated as a smart vest that works like a car's airbag to cushion a person during mishaps. Wearable technology has been growing globally over the past decade. Wearable devices help:

- Prevents risks by issuing information updates to staff working remotely
- Cut down vulnerability to heavy lifting injuries using high-quality suits

- Identify dangerous gasses through sensors, such as carbon monoxide
- Improve staff training through augmented and virtual reality equipment

Along with other technology, wearable devices are becoming lighter, cost-effective, and smaller.

#### Understand Safety Gaps With Smart Data Analytics

Today, everyone is talking about AI, or artificial intelligence. It is powerful and has the ability to find patterns in data sets. AI can collect information, predict outcomes and draw insights more efficiently and quickly than a human ever could. While the technology is still being adopted by construction owners, its possibilities are extremely inspiring. You'll be able to look at past safety data to predict the future.

#### Make Use of Drones To Protect Workers

Presently, drone technology is becoming common at several construction sites. These vehicles

can fly at great heights without any driver to provide a better view into confined spots, scan work quality on multi-story buildings, and help you understand the effects of changing site conditions.

With proper applications, drones are transforming how the sector undergoes inspections. Many inspections are managed at great heights. Drones make these quite safe and can be done remotely, staying properly on the ground. Drones can also help monitor and take care of work environments throughout large and complex construction sites.

#### Bottom Line

In a nutshell, construction technology is not only boosting their profitability and productivity but also improving safety at the jobsite. This is one of the biggest reasons why construction professionals are moving towards integrated cloud platforms.

SOURCE: <https://www.constructconnect.com/blog/5-ways-construction-technology-can-improve-your-safety-performance>



# FICTITIOUS BUSINESS NAME STATEMENTS

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396371

Fictitious Business Name(s):  
**Andina**  
Address  
**46 Ramona Avenue, San Francisco, CA 94103**  
Full Name of Registrant #1  
**Maria Victoria Lozano Cardenas**  
Address of Registrant #1  
**46 Ramona Avenue, San Francisco, CA 94103**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Maria Victoria Lozano Cardenas**

This statement was filed with the County Clerk of San Francisco County on **02-22-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**02-22-2022**

**02/24/22 + 03/03/22 + 03/10/22 + 03/17/22**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396383

Fictitious Business Name(s):  
**Bottle Club Pub**  
Address  
**555 Geary Street, San Francisco, CA 94102**  
Full Name of Registrant #1  
**Electrocelt Promotions Inc.**  
Address of Registrant #1  
**244 Kearny Street, Fl. 7, San Francisco, CA 94108**

This business is conducted by **A Corporation**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02-02-2022**

Signed: **Brian Sheehy**

This statement was filed with the County Clerk of San Francisco County on **02-23-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**  
**Deputy County Clerk**  
**02-23-2022**

**02/24/22 + 03/03/22 + 03/10/22 + 03/17/22**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396591

Fictitious Business Name(s):  
**Denzen LLC**  
Address  
**225 15th Avenue, Apt #3**  
**San Francisco, CA 94118**  
Full Name of Registrant #1  
**Denzen LLC (CA)**  
Address of Registrant #1  
**225 15th Avenue, Apt #3**  
**San Francisco, CA 94118**

This business is conducted by **A Limited Liability Company**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02-22-2022**

Signed: **Lkhagvasuren Denzennorgoi**

This statement was filed with the County Clerk of San Francisco County on **03-11-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Lily Duong**  
**Deputy County Clerk**  
**03-11-2022**

**03/17/22 + 03/24/22 + 03/31/22 + 04/07/22**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396444

Fictitious Business Name(s):  
**Divine Properties Group**  
Address  
**915 Highland Pointe, Suite 250**  
**Roseville, CA 95678**  
Full Name of Registrant #1  
**Divine Properties Group (CA)**  
Address of Registrant #1  
**915 Highland Pointe, Suite 250**  
**Roseville, CA 95678**

This business is conducted by **A Corporation**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02-01-2022**

Signed: **Brendan Perry**

This statement was filed with the County Clerk of San Francisco County on **03-01-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**03-01-2022**

**03/03/22 + 03/10/22 + 03/17/22 + 03/24/22**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396427

Fictitious Business Name(s):  
**Hamburger Haven Ltd. Liability Co.**  
Address  
**800 Clement Street, San Francisco, CA 94118**  
Full Name of Registrant #1  
**Hamburger Haven Ltd. Liability Co. (CA)**  
Address of Registrant #1  
**800 Clement Street, San Francisco, CA 94118**

This business is conducted by **A Limited Liability Company**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Roozbeh Falahati**

This statement was filed with the County Clerk of San Francisco County on **02-28-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**  
**Deputy County Clerk**  
**02-28-2022**

**03/03/22 + 03/10/22 + 03/17/22 + 03/24/22**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396379

Fictitious Business Name(s):  
**1.) It's Amore Design & Letterpress**  
**2.) A Way Home Collective**  
Address  
**344 Willard North, San Francisco, CA 94118**  
Full Name of Registrant #1  
**Karen Leung**  
Address of Registrant #1  
**344 Willard North, San Francisco, CA 94118**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-01-2016**

Signed: **Karen Leung**

This statement was filed with the County Clerk of San Francisco County on **02-22-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**02-22-2022**

**03/03/22 + 03/10/22 + 03/17/22 + 03/24/22**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396440

Fictitious Business Name(s):  
**1.) Ocean Light Press**  
**2.) Abby Caplin, MD, MA**  
Address  
**38 Wawona Street, San Francisco, CA 94127**  
Full Name of Registrant #1  
**Abigail Caplin**  
Address of Registrant #1  
**38 Wawona Street, San Francisco, CA 94127**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **03-01-2022**

Signed: **Abigail Caplin**

This statement was filed with the County Clerk of San Francisco County on **03-01-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**03-01-2022**

**03/03/22 + 03/10/22 + 03/17/22 + 03/24/22**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396273

Fictitious Business Name(s):  
**1. ServiceMaster Recovery Management**  
**2. ServiceMaster Restoration Services**  
**3. Nexgen Services**  
Address  
**5451 Industrial Way, Benicia, CA 94510**  
Full Name of Registrant #1  
**Sharjo, Inc., a California corporation**  
Address of Registrant #1  
**5451 Industrial Way, Benicia, CA 94510**

This business is conducted by **A Corporation**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-28-2013**

Signed: **Charles Hoage**

This statement was filed with the County Clerk of San Francisco County on **02-08-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**  
**Deputy County Clerk**  
**02-08-2022**

**02/24/22 + 03/03/22 + 03/10/22 + 03/17/22**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396413

Fictitious Business Name(s):  
**Sit and Spin**  
Address  
**4023 18th Street, San Francisco, CA 94114**  
Full Name of Registrant #1  
**Kristy Phan**  
Address of Registrant #1  
**4023 18th Street, San Francisco, CA 94114**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02-25-2022**

Signed: **Kristy Phan**

This statement was filed with the County Clerk of San Francisco County on **02-25-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**02-25-2022**

**03/03/22 + 03/10/22 + 03/17/22 + 03/24/22**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396348

Fictitious Business Name(s):  
**Small Architect**  
Address  
**77 Van Ness Avenue Suite 101 #1165**  
**San Francisco, CA 94102**  
Full Name of Registrant #1  
**Jonathan Bradley Architect Inc. (CA)**  
Address of Registrant #1  
**602 De Haro Street**  
**Ssan Francisco, CA 94107**

This business is conducted by **A Corporation**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02-17-2022**

Signed: **Jonathan Bradley**

This statement was filed with the County Clerk of San Francisco County on **02-17-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**02-17-2022**

**02/24/22 + 03/03/22 + 03/10/22 + 03/17/22**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396414

Fictitious Business Name(s):  
**Smart Science Press**  
Address  
**2461 Washington Street**  
**San Francisco, CA 94115**  
Full Name of Registrant #1  
**Katherine J. Balistreri**  
Address of Registrant #1  
**2461 Washington Street**  
**San Francisco, CA 94115**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02-25-2022**

Signed: **Katherine J. Balistreri**

This statement was filed with the County Clerk of San Francisco County on **02-25-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**  
**Deputy County Clerk**  
**02-25-2022**

**03/03/22 + 03/10/22 + 03/17/22 + 03/24/22**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396348

Fictitious Business Name(s):  
**Studio H2 Landscape Architecture**  
Address  
**215 7th Avenue Apt 2, San Francisco, CA 94118**  
Full Name of Registrant #1  
**Hsiaochien Chuang**  
Address of Registrant #1  
**215 7th Avenue Apt 2, San Francisco, CA 94118**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-21-2022**

Signed: **Hsiaochien Chuang**

This statement was filed with the County Clerk of San Francisco County on **02-15-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**  
**Deputy County Clerk**  
**02-15-2022**

**02/24/22 + 03/03/22 + 03/10/22 + 03/17/22**



## FICTITIOUS BUSINESS NAME STATEMENTS

### FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396603

Fictitious Business Name(s):  
**South Sea Dipper**  
Address  
**270 Columbus Avenue  
San Francisco, CA 94133**  
Full Name of Registrant #1  
**Future Bars Inc. (CA)**  
Address of Registrant #1  
**244 Kearny Street, Floor #7  
San Francisco, CA 94108**

This business is conducted by **A Corporation**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Brian Sheehy**

This statement was filed with the County Clerk of San Francisco County on **03-14-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo  
Deputy County Clerk  
03-14-2022**

**03/17/22 + 03/24/22 + 03/31/22 + 04/07/22**

### FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396458

Fictitious Business Name(s):  
**Still Good LLC**  
Address  
**1263 Palou Avenue  
San Francisco, CA 94124**  
Full Name of Registrant #1  
**Still Good LLC (CA)**  
Address of Registrant #1  
**1263 Palou Avenue  
San Francisco, CA 94124**

This business is conducted by **A Limited Liability Company**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-01-2022**

Signed: **Jon Rolston**

This statement was filed with the County Clerk of San Francisco County on **03-02-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon  
Deputy County Clerk  
03-02-2022**

**03/17/22 + 03/24/22 + 03/31/22 + 04/07/22**

### FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396619

Fictitious Business Name(s):  
**Ridea Painting**  
Address  
**246 Guttenberg Street  
San Francisco, CA 94112**  
Full Name of Registrant #1  
**Ridea & JM4 Contractors, Inc. (CA)**  
Address of Registrant #1  
**246 Guttenberg Street  
San Francisco, CA 94112**

This business is conducted by **A Corporation**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-24-2022**

Signed: **Isidro A. Amaya**

This statement was filed with the County Clerk of San Francisco County on **03-15-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Mariedyne Nadonza  
Deputy County Clerk  
03-15-2022**

**03/17/22 + 03/24/22 + 03/31/22 + 04/07/22**



## ABANDONMENT OF FICTITIOUS BUSINESS NAME

### STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

**1) Ridea Painting**  
Located at **246 Guttenberg Street,  
San Francisco, CA 94112**  
This fictitious business name was filed in the County of San Francisco on **11/07/2018** under file **A-0383878-00**

Name and address of Registrants  
(as shown on previous statement)

Full Name of Registrant #1  
**Isidro Antonio Amaya**  
**246 Guttenberg Street  
San Francisco, CA 94112**

This business was conducted by a **AN INDIVIDUAL**

Signed: **Isidro Antonio Amaya**

This statement was filed with the County Clerk of San Francisco County on

Filed: **Mariedyne Nadonza  
Deputy County Clerk  
03/15/2022**

**03/17/22 + 03/24/22 + 03/31/22 + 04/07/22**



## SUCCESS STORIES

### Cinthy Flores, Utz Threads

[ Article was originally posted on  
<https://cameonetwork.org> ]



#### Cinthy Flores

Cinthy Flores is the successful owner of Utz Threads in Oakland, CA. The name Utz Threads comes from the word good in Maya Quiché; the language spoken by the women weavers that create their product in Chichicastenango, Guatemala. The lively colors and cultural markers of the indigenous Quiché people inspired Cinthy to create her textile brand and to strive to connect the ancestral weaving practices to this living culture.

Cinthy's passion to help Guatemalan women gain financial independence drives her as an entrepreneur. Through her business, she has been able to create a space empowering women to tell their own stories. When you purchase from Utz Threads you are gaining an opportunity to learn the elements of everyday life in

Guatemala. In return, you support the continuation of an ancestral tradition.

#### The right help at the right time

Cinthy joined Centro Community Partners' entrepreneurship program because she was seeking clarity on how to successfully grow her business and continue to support her Guatemalan partners. The infinite amount of possibilities was overwhelming, and her lack of accounting knowledge was intimidating. Cinthy needed direction and mentorship.

In Centro's Advanced Entrepreneurship Program, Cinthy worked one-on-one with her MBA Advisor, collaborated with her fellow classmates and developed her business plan and presentation deck. As the program progressed, Cinthy was able to identify her business's strengths and weaknesses. As a result, she was able to focus on the areas where she lacked knowledge and became a stronger entrepreneur. Centro's unique Business Planning App assisted her in building the foundation her business lacked. Throughout the 14-week program, the Centro team saw her evolve into the successful entrepreneur she is today.

Today, Cinthy has expanded her reach with more Guatemalan women/partners, has established a wholesale order and is placed in a few shops throughout Oakland. She expects to triple her earnings next year and have her products in more stores throughout the state. Through local and national partnerships, Cinthy hopes to expand her brand recognition.

**SOURCE:** <https://cameonetwork.org/success-story/cinthy-flores-utz-threads/>

### Javier Zamora, JSM Organics



[ Article was originally posted on  
<https://cameonetwork.org> ]

Javier Zamora, 51, moved to the Los Angeles area from Michoacán, Mexico when he was 20. He worked hard and did well, eventually building his very own American dream – he had a good job as a regional director for a golf management company, a wonderful wife, two daughters, and a home. Life was good.

Then came the 2005 financial crisis.

They moved north to Tracy, California to live with his wife's family.

Javier spent a long time working in Los Angeles' food, beverage, and hospitality industry. Now living in the agricultural community, something clicked and he began thinking about farming. He had family roots, as his father and brothers were farmers in Mexico.

Javier decided to get his GED and then, encouraged by a teacher, enrolled in college. He earned two A.S. degrees in horticultural design and organic production.

As a working student and a father with a family to support, things were tight financially. Javier sometimes had to scrape together change to put gas in his car. Eventually, hard work began to pay off again. In 2011, he was able to lease an acre and a half of land.

#### The journey begins

California FarmLink is an organization dedicated to supporting the kind of small, independent farmers most banks ignore. Through them, Javier was able to get a \$5,000 loan, just enough to get his farm started. JSM Organics did well that year, bringing in \$46,000 from his organic strawberries and fresh flowers.

The next year, FarmLink gave him another loan and helped him find acreage to grow. This was through their land-linking program which matches small farmers with underutilized farmland.

Through the Salinas, CA-based Agriculture and Land-Based Training Association (ALBA), Javier was able to enroll in a 10-month course learning marketing, legal and business topics and even etiquette.

In 2016, Javier joined Kitchen Table Advisors' program. (Kitchen Table Advisors is the third CAMEO member with whom Javier worked and the nominating organization.)

**Visit the link below for the full article:**

<https://cameonetwork.org/success-story/javier-zamora-jsm-organics/>